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# Customer Balance sheets

This report is used for sending balance sheets to customers. Print layouts can be designed according to audit requirements or company's working order.

## 1. Filters and filtering options

- **Customer ... to ...** - Customer code or range of customer codes can be used for filtering customers who should receive balance sheet by e-mail. If the range of customers is wide, it's recommended to divide the range into smaller parts to avoid getting the workload too heavy. E.g. starting from 10000 to 10500, and then from 10501 to 11000 etc. Each client's balance sheet will be automatically printed to separate sheet. For filtering only one client, the customer code should be filled in both fields.
- **Class** - customer class that's marked on the customer card. Customers belonging to specific class will be shown in the report.
- **Salesman** - salesman marked on customer card. Customers with specific salesman marked on their customer card will be shown in the report.
- **Object** - Object marked on customer card. Customers with specific object on customer card will be shown in the report.
- **Type** - Customer type marked on customer card. Filtering options: *Company, Private, State institution*
- **Customer Data field** - possibility to filter customers if there is a corresponding field or based on the content on the customer card. *For example: add auditor's predefined list to the data field audit.*
- **Turnover period** - can specify which period transactions are taken into account when generating the report. Entering the year number (for example 2021) in the period beginning cell and pressing *Enter*, the start and end dates of this year are automatically placed in the period cell.
- **Balance** - possible to filter customers according to the report date balance. For example, if 100 is entered to the cell, only those customers whose selected date balance is greater than or equal to that will appear in the report. Option *Balance with fine*. By marking **-1** can get a list of customers who do not have a balance.
- **AT** - date as of which the report is compiled
- **Printout** - option to choose the printout used when sending/printing balance confirmations. Printouts are customizable. It is possible to set up the printouts yourself. The corresponding instruction can be found here: [Väljatrükkide häälestamine](#). To order a printout contact [info@directo.ee](mailto:info@directo.ee).

## 2. Fine-tuning

- **By transaction time** - if selected, the transaction date indicated on the documents is used when calculating the balance
- **Client data field with report receiver e-mail** - possible to select customer card data field, where the invoice recipient's e-mail is indicated.
- **Currency** - report currency, by default EUR

### 3. Buttons

- **Print** - prints the balance confirmations of the customers in the report using the selected printout. Can also be used to review balance confirmation before sending to customers.
- **Mail** - sends balance confirmations to the e-mail address given in the report. The e-mail address is taken either from the corresponding field of the customer card or from the data field specified in fine tuning.
- **Report** - compiles the report

## 4. Sending balance sheets to customers

### 4.1. Mark the customers to whom the balance sheets need to be sent

- Create a data field on the customer's card

The screenshot shows the 'Audit list' configuration form within the 'Common Settings > Datafield types > AUDIT\_LIST' section. The form has a top navigation bar with buttons: Back, New, Copy, Delete, Save, and Status: View. The form fields are as follows:

Field Name	Value
CODE	AUDIT_LIST
NAME	Audit list
CLASS	Customer
VISIBLE BY DEFAULT	Yes
WARN IF NOT FILLED	
ORDER	25
TYPE	4 (Pulldown)
LIMITATION	.AUDIT
UNIQUE	No
READ-ONLY	
COLOUR	(custom) A6FFAC

- Mark the corresponding data field for customers, with bulk import, to whom the balance confirmations must be sent
- Select manually a data field for customer cards

### 4.2. Check the email address required for sending and, if necessary, create a new customer data field

- By default, the email is taken from the **Email** field on the customer card

Customer 59 Directo - Work - Microsoft Edge

https://login.directo.ee/ocra\_directo\_/yld\_klient.asp?kood=59

Close New Copy Refresh Delete Save Mail PRINT F << >> Status: View (choose action)

Survey Event Events (0) Update data

General info Contacts Classes Actions Amendments Changes Transport Surveys Acceptance

ID-CARD Code 59 Class Object

Name Directo

Tänav Mõisa tn 4

Indeks, linn 13522 Haabersti linnaosa, Tallinn, Harju maakond

Maa

County

Country EE (Eesti)

Representative August Kask Phone 500000000

E-mail info@directo.ee

Comment

Status Validated Closed

Type Company Checked

Delivery name

Lähetustänav

LähetusIndeks, linn

LähetusMaa

Field

Deal type

Fax 551000000 Classific.

Warning

URL

Date of birth Gender

Prohibited item classes

Allowed formulas

- If it doesn't fit, create a data field on the customer's card or use an already existing field. Mark it in the fine-tuning field **Client data field with report receiver e-mail**

Back Save DELETE SETTING: Personal

By transaction time

Client data field with report receiver e-mail Invoice and reminder email

Currency EUR

Save

### 4.3. Check the customers list to whom to send the balance sheet

Customer Balance Sheets - Work - Microsoft Edge

https://login.directo.ee/ocra\_directo\_/mr\_saldokinnitus.asp?kl1=1001&kl2=9999&kl\_klass=&viide=&objekt=&tyyp=&data1=AUDIT\_LIST&data1\_t=4&lisav\_sel\_item1=8&d\_klass1=klient&datasisu1=AUDIT&data2=&data2\_t=&lisav\_sel\_item...

Customer 1001 to 9999 Class Salesman Object Type Audit list AUDIT

Turnover period 01.01.2022 to 31.12.2022 Balance -1 AT 05.01.2023 Printout Balance Confirmation (w Invoices) Print Mail REPORT (Customer Datafield) (Customer Datafield)

\* Limit by salesman outputs only these customers whose salesman in current company's customer card is searchable Enter negative amount for balance to show records with zero balance

Customer Name	E-mail	Unpaid	Prepayment	Balance	Turnover
1001 Big Client	BigClient@gmail.com	71 570.67	-1 710.00	69 860.67	93 500.00
1003 Strawberry	Maasikas.Maasikas@gmail.com	703.77	0.00	703.77	198.00
1008 Johann Berg	johann.berg@gmail.com	8 400.00	0.00	8 400.00	0.00
1020 A&E Office OY	office@gmail.com	2 400.00	0.00	2 400.00	1 333.28
59 Directo	info@directo.ee	140 853.00	-7 896.25	132 956.75	178 557.17

- Mark all the necessary filters in the list and press **Report**
- Customers whose balance is 0 can be listed by writing **-1** in the balance field

### 4.4. Check the printout

- Choose one customer
- Choose right printout
- Press **Print** and check whether the printout is correct

## 4.5. Printout customization

If Directo's default printout **Balance confirmation (with invoices)** is not suitable, can order a suitable printout [info@directo.ee](mailto:info@directo.ee).

## 4.6. Email customer balance sheet

- Select customer, press **Mail** button

The screenshot shows the 'Mailing customer balance sheets' window in Microsoft Edge. The URL is [https://login.directo.ee/ocra\\_directo\\_/yld\\_print.asp?mass\\_mrsaldo=jah&moodul=mr\\_saldokinnitus.asp&form=mr\\_saldokinnitus&row=36154&mida=xsl&lisa=0&kl1=59&kl2=59&kaibe\\_aeg1=01.01.2022&kaibe\\_aeg2=31.12.2...](https://login.directo.ee/ocra_directo_/yld_print.asp?mass_mrsaldo=jah&moodul=mr_saldokinnitus.asp&form=mr_saldokinnitus&row=36154&mida=xsl&lisa=0&kl1=59&kl2=59&kaibe_aeg1=01.01.2022&kaibe_aeg2=31.12.2...). The form includes fields for 'Code: 59', 'Name: Directo', 'To: info@directo.ee', 'BCC', and 'Subject: Balance sheet NO 59'. There are 'User' and 'Contact' buttons. The 'Send' button is highlighted. Below the form, there is a 'Bulk mail body' section with a 'Send' button and radio buttons for 'HTML' (selected) and 'Text'. A text area contains the placeholder 'Write the text you want to send here'. On the right, the 'Attachments' section shows a checkbox for 'Name' and a checked checkbox for 'Printout: Balance Confirmation (w Invoices)'.

- By sending a balance confirmation to the entire list at once, press the **Email** button

This screenshot shows the 'Sending mail' window in Microsoft Edge. The URL is [https://login.directo.ee/ocra\\_directo\\_/yld\\_print.asp?mass\\_mrsaldo=jah&moodul=mr\\_saldokinnitus.asp&form=mr\\_saldokinnitus&rov](https://login.directo.ee/ocra_directo_/yld_print.asp?mass_mrsaldo=jah&moodul=mr_saldokinnitus.asp&form=mr_saldokinnitus&rov). The 'Bulk mail body' section is prominent, featuring a 'Send' button and radio buttons for 'HTML' (selected) and 'Text'. A large text area contains the placeholder 'Write the text you want to send here'.

- After sending the balance confirmations, opens the sending report window

The screenshot shows the 'v4 - Google Chrome' window displaying the sending report. The URL is [login.directo.ee/ocra\\_/yld\\_print.asp](https://login.directo.ee/ocra_/yld_print.asp). The report is organized into columns: 'Kood', 'Nimi', and 'Saldo'. The data is as follows:

Kood	Nimi	Saldo
1319	laldus OÜ	0,00
2400	us OÜ	960,00

Below the table, the text 'Valmis' (Ready) is displayed, followed by a blue link 'Sule' (Close).

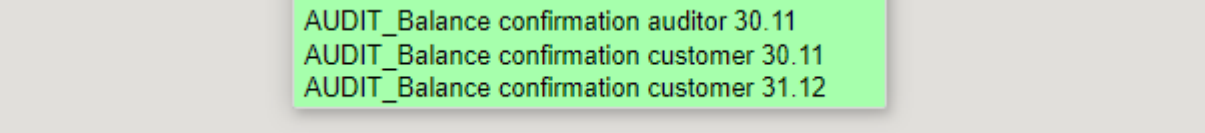
## 5. Customers balance sheets examples

### 5.1. Use of customer data fields

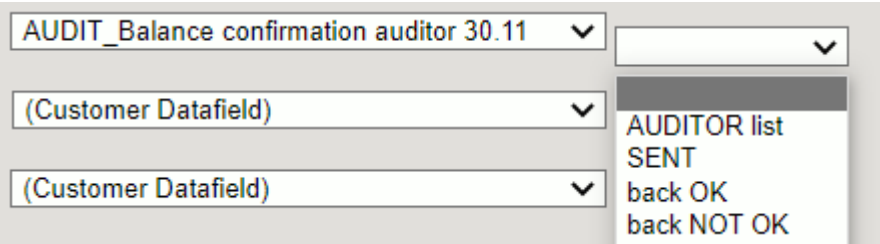
#### Audit balance confirmations

Special customer data fields can be created for **audit**. Before the next year's audit, the data fields can be deleted using the bulk import module. Data fields can be created according to the needs of your company.

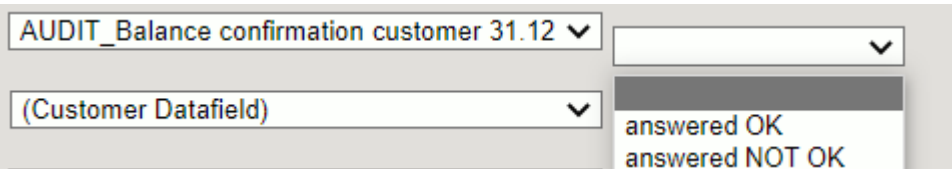
For example:



All the customers to whom it is necessary to send a balance confirmation by the auditor, can be filtered out at once, sent and later mark on the customer card, when the customer has sent back the confirmed balance confirmation.



Some customers send the balance confirmation themselves. This can also be marked on the customer card.



### 5.2. Balance sheets for customers who have 0 balance and no turnover in the period

The **Audit** list sometimes includes customers, who have no turnover at all in the reporting year and the balance is 0. Such customers can be listed by marking Balance = -1.



If a turnover period is marked, all customers who have turnover in that period (also with a 0-balance) will be listed.

### 5.3. Balance sheets with payment schedule lines on the printout

It is possible to show installments according to the payment schedule on the balance confirmation printout.

Example of the balance confirmation section with payment schedule sums:

Arve nr	Arve aeg	Maksegraafik	Tähtaeg	Arve valuuta	Arve kogu summa	Arve saldo	Osamakse summa
100003	01.03.2020		15.03.2020	EUR	1 200.00	1 200.00	
100004	01.04.2020		15.04.2020	EUR	1 200.00	1 000.00	
100002	01.02.2020		15.04.2020	EUR	1 200.00	1 200.00	
Sellest maksegraafikus		Osamakse	15.02.2020	EUR			600.00
		Osamakse	15.03.2020	EUR			100.00
		Osamakse	15.04.2020	EUR			500.00
100005	01.05.2020		15.05.2020	EUR	1 200.00	1 200.00	

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Last update: **2022/12/01 11:39**