

# Sisukord

- Sales Ledger ..... 3
  - 1. Filters and filter options** ..... 3
  - 2. Choices** ..... 3
  - 3. Links** ..... 4
  - 4. Fine tuning** ..... 4
  - 5. Examples** ..... 5
    - 5.1 Filtering options ..... 5



# Sales Ledger

Sales ledger is a report, that shows customers, invoices and balance reports in chosen time period. It is possible to export the information into Excel and the reports can be saved.

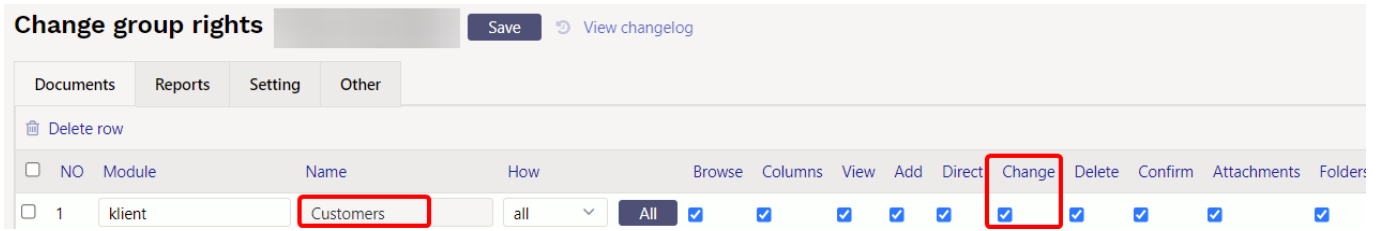
## 1. Filters and filter options

- **Customer** - Customer's code on Document (invoice or proceeding).
- **Orderer** - Orderer's code on Document (invoice or proceeding).
- **Both** - Customer and Orderer both in the document (invoice or proceeding).
- **Customer salesman** - invoices where customer is marked and whom client card has selected salesman.
- **Invoice salesman** - shows invoices that have salesman marked on Document.
- **Account manager** - shows invoices that have account manager marked on Document.
- **Reg No** - Customer's registration number.
- **Class** - Customer's class on the Document. Can be separated interval with colon. Also takes into account additional customer classes.
- **D account** - Customer's debt account on the invoice.
- **Time** - the time of report.
- **Object** - invoices that have selected an object in Document.
- **PP account** - Customer's prepayment account.
- **Status** - Status of the invoice.
- **Range** - Document range.
- **Divide/Configure** - distributes report summary overdue invoices sum by the temporal matter. E.g., divide by 3 x 7 shows expected proceedings for the last three and the next three weeks, based on payment term.
- **Type** - invoice type
- **Currency** - can be chosen currency e.g., invoices made with currency USD.
- **Customer Datafield** - shows customers, who have been added a data field on the client card
- **Customer Datafield includes** - searches according to the data field content.
- **Total** - „total sums by“ - Customer, Class, Country, Salesman, Account manager, Reg no.
- **Sorted by** - report can be sorted by conditions in the options - Customer code, Customer name, Invoice No, Invoice Time, Invoice due date.

## 2. Choices

- **Only prepayment invoices** - shows invoices that have been marked as prepayment on article.
- **Only overdue** - shows only these invoices that are unpaid and overdue.
- **By Transaction time** - report shows invoices according to the invoice transaction time not invoice creating time.
- **Currency** - besides balance currency is added to the report. By the prepayment currency and currency together and compared to current rate.

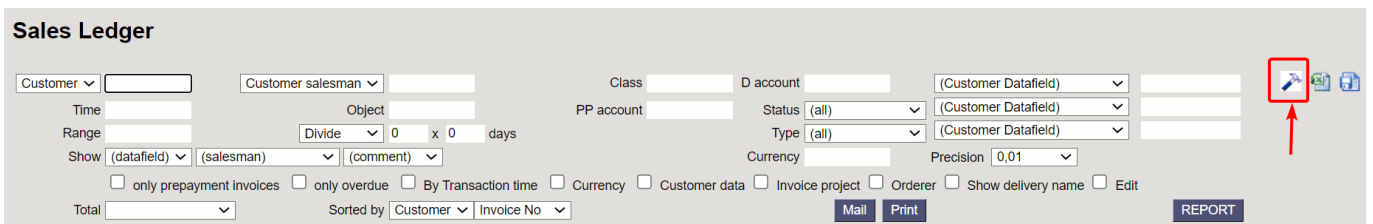
- **Customer data** - report shows customers address, phone number, fax number and e-mail.
- **Invoice project** - report shows if the invoice has a project on row/rows.
- **Orderer** - Report shows Orderer on the invoice.
- **Show delivery name** - report shows delivery name on the invoice.
- **Edit** - can write and edit Customer internal comment.



### 3. Links

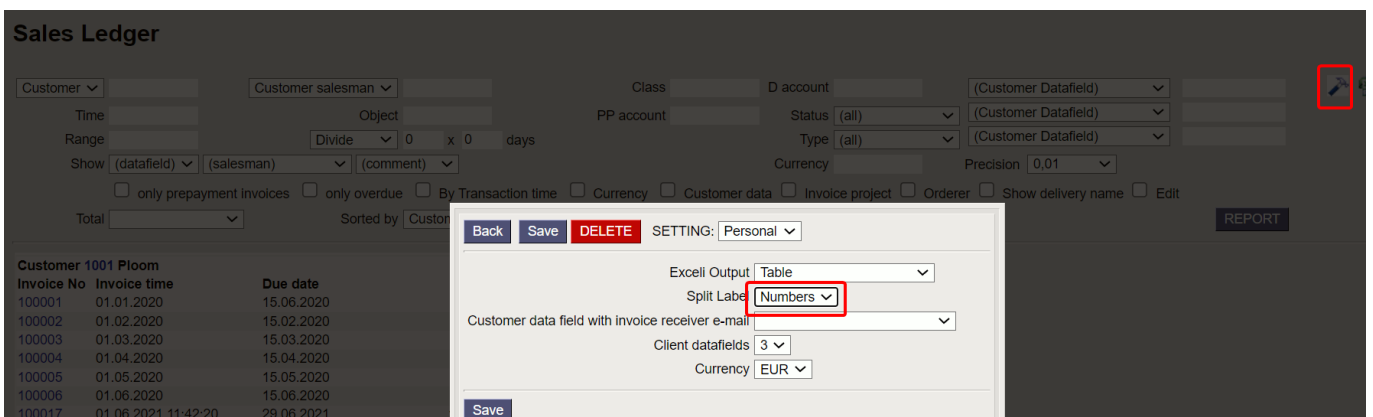
- **Invoice No** - opens invoice
- **Customer code** - opens customer card
- **To Pay** - opens invoice balance
- **Prepayment** - opens customer’s prepayment list

### 4. Fine tuning

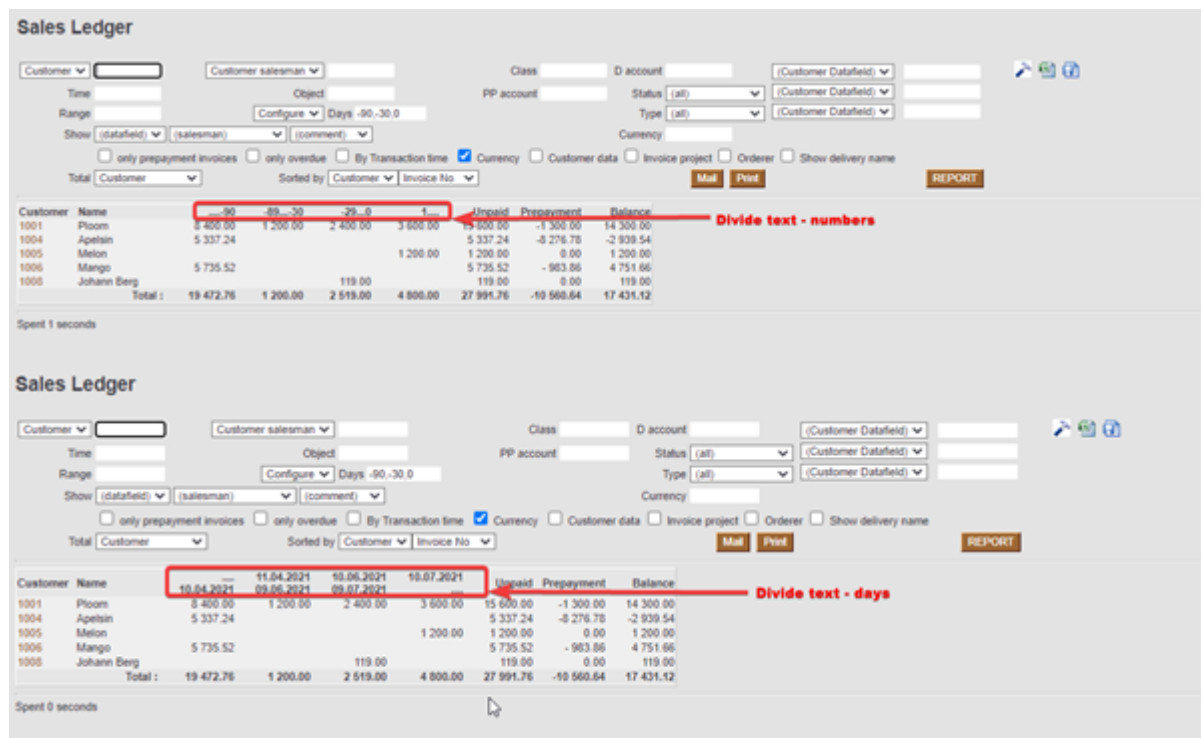


Picture(1)

- **Setting** - possibility to choose personal settings.
- **Excel sheet** (shortcut F12 or Alt+E) - options: with customer information (same as on the screen), as table (allows to combine data from columns).
- **Save report** (shortcut Alt+A) - save report to your own menu with selected name.
- **Split label** - choices: numbers, days



Picture(2)



Picture(3)

- **Customer datafield** add the invoice receiver’s e-mail
- **Customer datafields** - choose 3,6,9 (amount of the data fields in the report)
- **Currency** - EUR (default)

## 5. Examples

### 5.1 Filtering options

5.1.1 Sales Ledger regular report with currency option:

**Sales Ledger**

Customer: [dropdown] Customer salesman: [dropdown] Class: [dropdown] D account: [dropdown] (Customer Datafield) [dropdown]

Time: 09.07.2021 Object: [dropdown] PP account: [dropdown] Status: (all) (Customer Datafield) [dropdown]

Range: [dropdown] Divide: 0 x 0 days Type: (all) (Customer Datafield) [dropdown]

Show: (datafield) (salesman) (comment) Currency: [dropdown]

only prepayment invoices  only overdue  By Transaction time  Currency  Customer data  Invoice project  Orderer  Show delivery name

Total: [dropdown] Sorted by: Customer Invoice No [dropdown] [Mail] [Print] [REPORT]

Customer	Invoice No	Invoice time	Due date	Term	To pay	Days	Currency	Rate	To pay
Customer 1001 Ploom									
100001	01.01.2020	15.01.2020	14	1 200.00	-541				
100002	01.02.2020	15.02.2020	14	1 200.00	-510				Payment schedule
100003	01.03.2020	15.03.2020	14	1 200.00	-481				
100004	01.04.2020	15.04.2020	14	1 200.00	-450				
100005	01.05.2020	15.05.2020	14	1 200.00	-420				
100006	01.06.2020	15.06.2020	14	1 200.00	-389				
100017	01.06.2021	11.06.2021	14_20	1 200.00	-10				Payment schedule
100018	01.05.2021	08.05.2021	7	1 200.00	-42				
100019	30.06.2021	14.07.2021	14	3 600.00	5				
100022	31.05.2021	14.06.2021	14	1 200.00	-25				
100023	01.01.2020	15.01.2020	14	1 200.00	-541				
Prepayment	01.05.2021			-1 300.00			EUR	1.0000	-1 300.00
Prepayment AT 09.07.2021:				-1 300.00					
Customer balance				14 300.00					
Where overdue				12 000.00					
Customer 1004 Apelsin									
100007	01.01.2020	15.01.2020	14	1 066.19	-541	USD	0.89	1 200.00	
100008	01.03.2020	15.03.2020	14	1 093.19	-481	USD	0.91	1 200.00	
100009	01.05.2020	15.05.2020	14	1 103.35	-420	USD	0.92	1 200.00	
100010	01.07.2020	15.07.2020	14	1 071.43	-359	USD	0.89	1 200.00	
100011	01.09.2020	29.09.2020	14_20	1 001.08	-283	USD	0.83	1 200.00	Payment schedule
Prepayment	01.05.2021			-8 276.78			USD	0.8277	-10 000.00
Prepayment AT 09.07.2021:				-8 276.78					
Customer balance				-2 939.54					
Where overdue				5 337.24					
Customer 1005 Melon									
100024	01.07.2021	15.07.2021	14	1 200.00	6				
Customer balance				1 200.00					
Customer 1006 Mango									
100012	01.02.2020	15.02.2020	14	1 123.93	-510	SEK	0.09	12 000.00	
100013	01.05.2020	15.05.2020	14	1 125.29	-420	SEK	0.09	12 000.00	
100014	01.06.2020	15.06.2020	14	1 166.92	-328	SEK	0.10	12 000.00	
100015	01.10.2020	15.10.2020	14	1 144.46	-267	SEK	0.10	12 000.00	
100016	01.12.2020	15.12.2020	14	1 174.92	-206	SEK	0.10	12 000.00	
Prepayment	01.05.2021			-963.86			SEK	0.0964	-10 000.00
Prepayment AT 09.07.2021:				-963.86					
Customer balance				4 751.66					
Where overdue				5 736.52					
Customer 1008 Johann Berg									
Invoice No	Invoice time	Due date	Term	To pay	Days	Currency	Rate	To pay	

Picture(4)

5.1.2 **Show only SEK and USD invoices** – for this selection separate currency codes with commas without space „SEK,USD“. If you want to see only USD invoices then write „USD“

**Sales Ledger**

Customer: [dropdown] Customer salesman: [dropdown] Class: [dropdown] D account: [dropdown] (Customer Datafield) [dropdown]

Time: 09.07.2021 Object: [dropdown] PP account: [dropdown] Status: (all) (Customer Datafield) [dropdown]

Range: [dropdown] Divide: 0 x 0 days Type: (all) (Customer Datafield) [dropdown]

Show: (datafield) (salesman) (comment) Currency: **SEK,USD**

only prepayment invoices  only overdue  By Transaction time  Currency  Customer data  Invoice project  Orderer  Show delivery name

Total: [dropdown] Sorted by: Customer Invoice No [dropdown] [Mail] [Print] [REPORT]

Customer	Invoice No	Invoice time	Due date	Term	To pay	Days	Currency	Rate	To pay
Customer 1004 Apelsin									
100007	01.01.2020	15.01.2020	14	1 066.19	-541	USD	0.89	1 200.00	
100008	01.03.2020	15.03.2020	14	1 093.19	-481	USD	0.91	1 200.00	
100009	01.05.2020	15.05.2020	14	1 103.35	-420	USD	0.92	1 200.00	
100010	01.07.2020	15.07.2020	14	1 071.43	-359	USD	0.89	1 200.00	
100011	01.09.2020	29.09.2020	14_20	1 001.08	-283	USD	0.83	1 200.00	Payment schedule
Prepayment	01.05.2021			-8 276.78			USD	0.8277	-10 000.00
Prepayment AT 09.07.2021:				-8 276.78					
Customer balance				-2 939.54					
Where overdue				5 337.24					
Customer 1006 Mango									
100012	01.02.2020	15.02.2020	14	1 123.93	-510	SEK	0.09	12 000.00	
100013	01.05.2020	15.05.2020	14	1 125.29	-420	SEK	0.09	12 000.00	
100014	01.06.2020	15.06.2020	14	1 166.92	-328	SEK	0.10	12 000.00	
100015	01.10.2020	15.10.2020	14	1 144.46	-267	SEK	0.10	12 000.00	
100016	01.12.2020	15.12.2020	14	1 174.92	-206	SEK	0.10	12 000.00	
Prepayment	01.05.2021			-963.86			SEK	0.0964	-10 000.00
Prepayment AT 09.07.2021:				-963.86					
Customer balance				4 751.66					
Where overdue				5 736.52					
Summary									
Total unpaid				11 672.76					
Total prepaid				-9 266.64					
Total balance				1 813.12					
Total overdue balance				11 672.76					
Currency Summary									
Currency	Prepayment	Unpaid	Balance	Base currency Balance	09.07.2021 Balance	09.07.2021 Unpaid	09.07.2021 Prepayment		
USD	-10 000.00	6 000.00	-4 000.00	-2 939.54	-3 378.95	5 068.42	-8 447.37		
SEK	-10 000.00	60 000.00	50 000.00	4 751.66	4 906.39	5 087.66	-981.28		
TOTAL				1 813.12	1 527.44	10 956.09	-9 428.65		

Picture(5)



Filtering with „comma“ works also with Customer salesman/Invoice salesman.

**5.1.3 Don't show EUR and SEK invoices** – for this selection use exclusion mark „!“ and add currency codes separated with commas. For example insert „!EUR,SEK“ and the report shows only USD invoices. If you want to exclude only SEK invoices, then insert „!SEK“

The screenshot shows the Sales Ledger interface with the following details:

- Customer: 1004 Apelsin
- Time: 09.07.2021
- Currency: !EUR,SEK (highlighted in a red box)
- Report table showing invoice details:

Invoice No	Invoice time	Due date	Term	To pay	Days	Currency	Rate	To pay
100007	01.01.2020	15.01.2020	14	1 068.19	-541	USD	0.89	1 200.00
100005	01.03.2020	15.03.2020	14	1 093.19	-481	USD	0.91	1 200.00
100009	01.05.2020	15.05.2020	14	1 103.35	-420	USD	0.92	1 200.00
100010	01.07.2020	15.07.2020	14	1 071.43	-359	USD	0.89	1 200.00
100011	01.09.2020	29.09.2020	14_26	1 001.00	-283	USD	0.83	1 200.00
Prepayment 01.05.2021				-8 276.78		USD	0.8277	-10 000.00
Prepayment AT 09.07.2021:				-8 276.78				
Customer balance				-2 939.54				
Where overdue				5 337.24				
Total unpaid				5 337.24				
Total prepaid				-8 276.78				
Total balance				-2 939.54				
Total overdue balance				5 337.24				

Picture(6)



Filtering with exclusion mark „!“ and „comma“ works also with Customer salesman/Invoice salesman.

**5.1.4 Date added and Currency selection** – gives the report a balance divided between currencies and calculates prepayments with the currency rate, unpaid payments and balance.

The screenshot shows the Sales Ledger interface with the following details:

- Time: 09.07.2021 (highlighted in a red box)
- Currency:  Currency (highlighted in a red box)
- Summary table:

Currency	Prepayment	Unpaid	Balance	Base currency Balance	09.07.2021 balance	09.07.2021 unpaid	09.07.2021 Prepayment
EUR	-1 300.00	16 919.00	15 619.00	15 619.00	15 619.00	16 919.00	-1 300.00
USD	-10 000.00	6 000.00	-4 000.00	-2 939.54	-3 378.95	5 068.42	-8 447.37
SEK	-10 000.00	60 000.00	50 000.00	4 751.66	4 906.39	5 887.66	-981.28
TOTAL				17 431.12	17 146.44	27 875.09	-10 728.65

Picture(7)

**5.1.5 Date not added and currency selection** – gives the report all the balance dividend between currencies and calculates prepayments with today's currency rate, unpaid payments and balance.

The screenshot shows the Sales Ledger interface with the following details:

- Currency:  Currency (highlighted in a red box)
- Summary table with current rates:

Currency	Prepayment	Unpaid	Balance	Base currency Balance	Current rate Balance	Current rate Unpaid	Current rate Prepayment
EUR	-1 300.00	16 919.00	15 619.00	15 619.00	15 619.00	16 919.00	-1 300.00
USD	-10 000.00	6 000.00	-4 000.00	-2 939.54	-3 378.95	5 068.42	-8 447.37
SEK	-10 000.00	60 000.00	50 000.00	4 751.66	4 906.39	5 887.66	-981.28
TOTAL				17 431.12	17 146.44	27 875.09	-10 728.65

Picture(8)

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